



JAO COLLECTION
2027 RACK RATES
RATES, BOOKING TERMS AND CONDITIONS



RECOMMENDED SELLING RATES

VALID
6 January 2027
to
5 January 2028

RESERVATIONS:

Based in Maun
+267 6863777
reservations@jaocollection.com
www.jaoreserve.com

E&OE 2026 / JAO COLLECTION

SUITE & ROOM RATES ARE PER PERSON PER NIGHT VILLA RATES ARE QUOTED PER VILLA PER NIGHT (EXCLUSIVE USE).		GREEN 6 Jan – 31 March 2027	SHOULDER 1-30 April 01 Nov - 19 Dec'27	SHOULDER HIGH 1-31 May 01-31 October 2027	PEAK 1 Jun - 30 Sep 20 Dec'27 - 5 Jan'28
JAO CAMP	SUITES X 5	US\$ 1,950	US\$ 2,350	US\$ 2,950	US\$ 4,000
	VILLA X 2 (MAX 6) BASE RATE: 4 ADULTS	US\$ 8,700	US\$ 10,250	US\$ 12,700	US\$ 15,950
	CHILDREN 6-15 YRS (MAX 2)	FREE OF CHARGE	FREE OF CHARGE	FREE OF CHARGE	FREE OF CHARGE
	TACTICAL OFFER	JAO JOURNEY STAY 4, PAY 3 VALID 6 JAN '27 - 5 JAN '28			
KWETSANI CAMP	SUITES X 5	US\$ 1,600	US\$ 1,900	US\$ 2,250	US\$ 3,100
	FAMILY SUITE X 1 (MAX 4) BASE RATE: 2 ADULTS	US\$ 3,200	US\$ 3,800	US\$ 4,500	US\$ 6,200
	CHILDREN 6-15 YRS (MAX 2)	FREE OF CHARGE	FREE OF CHARGE	FREE OF CHARGE	FREE OF CHARGE
	ADDITIONAL ADULT	US\$ 1,600	US\$ 1,900	US\$ 2,250	US\$ 3,100
	TACTICAL OFFER	DELTA DUO KWETSANI + TUBU TREE COMBINATION STAY 4, PAY 3 VALID 6 JAN '27 - 5 JAN '28			
TUBU TREE CAMP	SUITES X 7	US\$ 1,600	US\$ 1,900	US\$ 2,250	US\$ 3,100
	FAMILY SUITE X 1 (MAX 4) BASE RATE: 2 ADULTS	US\$ 3,200	US\$ 3,800	US\$ 4,500	US\$ 6,200
	CHILDREN 6-15 YRS (MAX 2)	FREE OF CHARGE	FREE OF CHARGE	FREE OF CHARGE	FREE OF CHARGE
	ADDITIONAL ADULT	US\$ 1,600	US\$ 1,900	US\$ 2,250	US\$ 3,100
LITTLE TUBU CAMP	SUITES X 3	US\$ 1,600	US\$ 1,900	US\$ 2,250	US\$ 3,100
	TACTICAL OFFER LITTLE TUBU EXCLUSIVE USE SAVE 20%	US\$ 7,680	US\$ 9,120	US\$ 10,800	US\$ 14,880
JACANA CAMP	ROOMS X 5	US\$ 950	US\$ 1,000	US\$ 1,250	US\$ 1,550
	TACTICAL OFFER	A TALE OF TWO CAMPS TUBU TREE + JACANA COMBINATION STAY 5, PAY 4 VALID 6 JAN '27 - 5 JAN '28			
PELO CAMP	ROOMS X 5	US\$ 700	US\$ 750	US\$ 950	US\$ 1,200
ADDITIONAL	JCCT LEVY	US\$ 50 per person (6+ years) per night (Mandatory contribution)			
	CHILDREN RATE	Children are welcome from a minimum age of 6 years. 6-15 years: pay 50% of the adult rate when sharing a Standard Suite or Room with an adult.			
	SINGLE SUPPLEMENT	30% supplement added to the per person rate. Waived for first two single rooms between 06 Jan – 31 Mar & 01 Nov – 19 Dec 2027			
	PRIVATE ACTIVITIES	US\$ 900 per day for private guide & activities – optional extra.			
TACTICAL OFFERS	HONEYMOON	One spouse receives 50% off accommodation. Valid within 12 months of marriage. Excludes Jao Camp Villas. Valid all year			



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RATE INCLUSIONS, EXCLUSIONS & NEED TO KNOW

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Bookings confirmed prior to the release of this 2027 rate sheet will be honoured in accordance with the rates, terms, and conditions under which they were originally confirmed. Any amendments made after release of this document — including date changes, extensions, rooming changes, camp combinations, or additional services — will be subject to the 2027 Rack Rates, Booking Terms, and Conditions set out in this document.

SUITE & ROOM INCLUSIONS

- All rates are per person per night and include accommodation, all meals and beverages (excluding premium brands), Wi-Fi, laundry, daily scheduled activities, airstrip transfers, guiding, park fees, and VAT.

JAO CAMP VILLA INCLUSIONS

- Rates are base occupancy of four (4) guests, quoted per villa, per night. The villa can accommodate up to four adults, or a family group of up to six guests.
- A fifth and sixth guest (child) is charged in addition at the applicable standard Jao Camp per-person, per-night rate, in line with the camp's child policy.
- Villa rates include the exclusive use of the villa and all standard Jao Camp inclusions, together with the private guide, vehicle, chef, and butler.

CHILDREN

- Children are welcome from a minimum age of 6 years.
- 6–15 years: pay 50% of the adult rate when sharing with an adult in a Standard Suite or Room.
- 16 years and older: charged adult rates and accommodated in a separate room/tent.
- The JCCT CSR fee applies from 6 years.
- Families with children 12 years and younger are required to book private activities for the full duration of their stay.
- Activities are subject to guide and manager discretion; mokoro excursions and guided walks are available from 13 years and older.

SINGLE SUPPLEMENT POLICY

- A 30% supplement for single rooms is applicable in Shoulder High, and Peak seasons.
- The Single Supplement Waiver applies from 6 January – 31 March 2027 and 1 November – 19 December 2027 (valid for the first two singles per booking).

EXCLUSIONS

- Premium brand drinks, gratuities, spa treatments (where applicable)
- Fully comprehensive personal travel insurance.
- JCCT fee

JAO COMMUNITY & CONSERVATION TRUST (JCCT) FEE

- A nightly CSR fee of USD 50 per person (6 years and older) applies and must be added to the accommodation rate.
- The contribution supports funding education, conservation, and community upliftment projects in villages bordering the Jao Reserve

PRIVATE ACTIVITIES & VEHICLE POLICY

- Jao Reserve vehicles have 6 seats, with all passengers guaranteed a window seat; vehicles may carry up to 7 guests if groups choose to remain together.
- Booking private activities ensures exclusive guiding (vehicle/boat/mokoro) but does not imply a standby vehicle.
- Private activities must be booked for the entire stay at each camp (not nightly), ensuring continuity of guiding and avoiding logistical complications

SLEEP OUT DECK

- Available at Jao Camp, Tubu Tree, and Little Tubu from 1 April – 31 October 2027.
- Offered seasonally, subject to weather and availability, and must be pre-booked.

TOUR LEADER POLICY (PILOT & GUIDE)

- A reduced Tour Leader rate is applicable for one bona fide tour leader staying in tour leader accommodation, provided there is a minimum of four full-paying guests.
- Pilot and guide accommodation is nett and non-commissionable, excluding park fees and additional activities.

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Tactical Offers are valid for new bookings made from 05 June 2026 onward.
Combinability as per Offer Combinability Summary
The JCCT CSR contribution of USD 50 per person per night applies
Subject to availability. Blackout dates may apply, particularly during Peak travel periods

A JAO JOURNEY STAY 4 | PAY 3

Extend your time at Jao Camp and allow the experience to unfold at its natural pace.

Terms:

- Minimum 4 consecutive nights at Jao Camp
- The complimentary night is the lowest-rated night
- Valid for travel 06 January 2027 – 05 January 2028

DELTA DUO STAY 4 | PAY 3

Kwetsani + Tubu Tree Camp Combination
Stay four consecutive nights across Kwetsani and Tubu Tree Camp and receive one complimentary night, while enjoying a scenic inter-camp transfer by vehicle or boat, reducing the need for additional charter flights.

Terms:

- Minimum 2 consecutive nights at Kwetsani Camp and 2 consecutive nights at Tubu Tree Camp.
- The complimentary night is the lowest-rated night.
- One inter-camp vehicle or boat transfer between Kwetsani and Tubu is included in place of a scheduled air transfer, subject to water levels, road conditions and operational feasibility.
- If road or boat transfer is not possible, standard inter-camp air transfer rates apply.
- Valid for travel 06 January 2027 – 05 January 2028.

HONEYMOON OFFER

Celebrate your next chapter in the Okavango.
One spouse receives 50% off the nightly accommodation rate.

Terms:

- Valid for travel 06 January 2027 – 05 January 2028
- Marriage must have taken place within 12 months of travel
- Proof of marriage required at time of reservation
- Excludes Jao Camp Villas

A TALE OF TWO CAMPS STAY 5 | PAY 4

Jacana + Tubu Tree Camp Combination
Stay five consecutive nights across Jacana and Tubu Tree Camp and receive one complimentary night, while enjoying a scenic inter-camp transfer by vehicle or boat, reducing the need for additional charter flights.

Terms:

- Minimum 2 consecutive nights at Jacana Camp and 3 consecutive nights at Tubu Tree Camp
- Combine 2 nights at Jacana Camp with 3 nights at Tubu Tree Camp and get 1 night free at Tubu Tree. The free night at Tubu Tree applies to the lowest-rated night if there is a change in season.
- One inter-camp vehicle or boat transfer between Jacana and Tubu is included in place of a scheduled air transfer, subject to water levels, road conditions and operational feasibility
- If road or boat transfer is not possible, standard inter-camp air transfer rates apply
- Valid for travel 06 January 2027 – 05 January 2028

OFFERS	COMBINES WITH	NOT COMBINABLE WITH
STAY/PAY OFFERS	NO SINGLE SUPPLEMENT	HONEYMOON
HONEYMOON OFFER		STAY/PAY OFFERS NO SINGLE SUPPLEMENT
NO SINGLE SUPPLEMENT	STAY/PAY OFFERS	HONEYMOON



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TERMS & CONDITIONS

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These Terms and Conditions govern all bookings and services provided by Jao Collection Proprietary Limited (UIN: BW00009288766), a company incorporated in the Republic of Botswana. For branding and guest communication purposes, Jao Collection Proprietary Limited markets itself as “Jao Reserve”. All contractual obligations and liabilities rest solely with Jao Collection Proprietary Limited.

RESERVATIONS AND PAYMENTS

Provisional Bookings

Bookings are held as provisional as follows:

1. 61 + days prior to arrival: 14 days
After this time the Agent/Operator/Company is required to either release the space or confirm the reservation by paying a 20% non-refundable deposit.
2. 60 days or less prior to arrival: 48 hours
Require full payment within 48 hours of confirmation.

DEPOSIT AND PAYMENT SCHEDULE

1. FIT Bookings: A non-refundable deposit of 20% is required within 14 days of confirmation. The remaining balance is due no later than 60 days prior to arrival.
2. Last-Minute Bookings: Reservations made within 60 days of arrival require full payment within 48 hours of confirmation.
3. Private Groups: Payment terms align with FIT bookings unless otherwise agreed in writing.
4. Scheduled Group Bookings: Refer to Section 8, Group Bookings, for payment and cancellation terms.

All payments must be made into the designated Jao Collection Proprietary Limited account. Settlement of such payments discharges the Agent's or Guest's obligations under these Terms and Conditions. All payments are strictly non-refundable and non-transferable, regardless of circumstance, except as expressly provided in Section 9 (Force Majeure) or at the sole discretion of Jao Collection Proprietary Limited.

PAYMENT TERMS

All payments must be made by electronic bank transfer or credit card, and cleared funds must reflect in the designated Jao Collection Proprietary Limited account by the payment due date. All payments must be made in the currency specified on the invoice. All bank charges, credit card fees, and intermediary transfer costs are the responsibility of the payer.

CANCELLATIONS AND AMENDMENTS

Cancellation by the Guest

All cancellations must be submitted in writing to Jao Collection Proprietary Limited and are only effective upon written acknowledgement. The effective date of cancellation is the date on which the written notice is acknowledged in writing.

The following cancellation fees apply to the total booking value:

1. 61 days or more prior to arrival: 20% cancellation fee (non-refundable deposit).
2. 60 to 31 days prior to arrival: 50% cancellation fee.
3. 30 days or less prior to arrival: 100% cancellation fee.

No refunds will be made for no-shows, late arrivals, early departures, unused services, lost travel time, substitutions of facilities, missed activities, or itinerary changes arising from circumstances beyond the control of Jao Collection Proprietary Limited. Mandatory charges, including the CSR Fee, government levies, park fees, and other non-refundable third-party costs, are not refundable under any circumstances.

AMENDMENTS BY THE GUEST

Amendment requests must be submitted in writing to Jao Collection Proprietary Limited and will be considered at the sole discretion of Jao Collection Proprietary Limited. Amendments are subject to availability, and any change in travel dates, guest numbers, or services may result in additional costs. Name changes after confirmation are not permitted. All amendments are subject to an administrative fee, in addition to any rate adjustments or cancellation fees that may apply.

Amendments requested within 60 days of arrival may, at the discretion of Jao Collection Proprietary Limited, be treated as a cancellation and rebooking, with the applicable cancellation fees applied.

PARTIAL CANCELLATIONS

Where only part of a confirmed booking is cancelled (for example, a reduction in the number of Guests, nights, or services):

1. Cancellation fees will apply to the cancelled portion in accordance with Clause 4.1.
2. Jao Collection Proprietary Limited reserves the right to re-cost the remaining portion of the booking based on the revised number of Guests or services. This may result in an increase in the per-person rate or total booking cost.
3. Any additional costs arising from the change remain the responsibility of the Agent or Guest.